

Handling Challenging Situations

Can your team members approach challenging situations calmly, openly and objectively? Do they take a proactive, assertive approach to conflict handling? One that builds relationships and leads to mutually beneficial outcomes?

This hands-on course will deepen your teams' understanding of the reasons for conflict and the emotions behind it. They will gain skills in handling challenging situations with increased confidence, approaching them in a proactive, constructive and sensitive way, enabling your organisation will gain enhance engagement and collaboration.



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ProfessionalSkills

| Objectives | Benefits |
|--|---|
| Approach conflict situations | Participants will increase their |
| confidently and assertively, | confidence and ability to |
| through self-awareness, | respond to conflict, proactively |
| navigating emotions and | reaching mutually beneficial |
| managing reactions | outcomes |
| Defuse emotionally charged situations through an in-depth understanding of the reasons for conflict and of others' behaviour | Stakeholders will benefit from an environment where conflict is dealt with openly, generating greater trust and resilience during challenging times |
| Take a strategic, objective | • Your organisation will increase |
| approach to conflict handling, | engagement and effective |
| proactively working to create | collaboration through proactive |
| mutually beneficial solutions | resolutions to conflict |

• Developing level course: take your communication skills to the next level

- Experience: strong establishing level skills
- Minimum advanced (C1) level English

Handling Challenging Situations - Course outline

| Module | Competency |
|--|---|
| Conflict handling essentials Identifying the nature and types of conflict Evaluating your conflict handling skills and setting personal goals | Set goals to improve conflict handling skills by analysing communication against criteria for effective performance |
| Managing your reactions to conflict Identifying hot buttons Staying calm and composed | Remain calm and composed in conflict situations to enable constructive dialogue |
| Reframing your perceptions in conflict situations Questioning assumptions and beliefs Framing the situation objectively | Question assumptions and beliefs to frame the conflict situation objectively |
| Uncovering needs and wants in conflict situations Identifying needs and wants Uncovering others' needs and wants | Uncover needs and wants in conflict situations to facilitate productive outcomes |
| Conflict handling approaches Evaluating different approaches Selecting your approach | Select appropriate approaches for handling your conflict situations |
| Generating solutions in conflict situations Following a problem-solving process Generating creative solutions | Propose relevant and realistic solutions in conflict situations |
| Defusing emotionally charged conflict situations Using non-verbal techniques for defusing emotions Using verbal techniques for defusing emotions | Defuse emotionally charged situations using non-verbal and verbal behaviour, enabling productive outcomes |
| Conflict handling mini-clinic Articulating your conflict handling skills Setting goals and action planning to handle your conflict situations | Develop plans to achieve conflict handling goals in the workplace by selecting tools and techniques for effective performance |